

AMERICAN CONSERVATORY THEATER

American Conservatory Theater is the award-winning Off-Broadway theater that produces great plays simply and truthfully utilizing an artistic ensemble. Founded in 1985 by David Mamet and William H. Macy, Atlantic believes that the story of a play and the intent of its playwright are at the core of the creative process. The plays in the Atlantic repertory, from both new and established playwrights, are boldly interpreted by today's finest theater artists and resonate with contemporary audiences.			
This file consists of subscribers and single ticket buyers collected through Direct Mail responses. The majority of these buyers live in the San Francisco Bay area.			
This file is NCOA'd semi-annually. Selections available are last 12-month buyers, show, state, SCF, and zip code.			
This file is recommended for arts offers, book/music/video clubs, magazines, and museums.			
COUNTS & UPDATE SCHEDULE		AVAILABLE SELECTIONS	
Exchange Rental Minimum Order	\$90.00/M 5,000	Show (Current & Last Season) State/SCF/Zip Gender Ethnicity Keycoding	\$8.00/M \$8.00/M \$5.00/M \$8.00/M \$1.00/M
Total File Buyers Last 12-Month Subs Last 12-Month STBs	24.465 2,526 3,981		¢1.00/m
13-24-Month Subs 13-24-Month STBs	1,243 4,624	ADDRESSING	
Counts and NCOA are updated semi-annually		Email P/S Labels Magnetic Tape Cartridge Cheshire Labels	\$60 Flat \$11.00/M \$25 Flat \$25 Flat No Charge
GENERAL COMMENTS Net Name Arrangement: 85% on orders over 50,000 PLUS \$7.50/M running charges Allow 10 business days to process orders 			

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 Cancellations: After mail date payment is required
- Cancellations: After mail date payment is required in full.
 Sample mail piece required with EVERY order
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- Commission: 20% on base rate to authorized brokers

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